

Senior Sales Engineer

Energy Control Technologies

Position: Sales Engineer, Sr. Sales Engineer

Location: Houston, Texas or Des Moines, Iowa

Energy Control Technologies is looking for a senior level field engineer who is familiar with control systems, turbo machinery, petrochemical processes and the environment in which these activities occur.

Company Description

Energy Control Technologies provides turbomachinery control systems for the oil and gas industry in upstream, midstream, and downstream applications including on shore and off shore gas production facilities, FPSOs, LNG plants, refineries, petrochemical plants, and pipelines. These systems include surge control, capacity/load control, interaction control, and steam/gas turbine control and protection.

Job Description

ECT's engineers have expert knowledge of surge control and protection and have developed numerous products dedicated to compressor surge protection.

Due to our rapid growth, Energy Control Technologies is looking to hire additional Sales Engineers. The Sales Engineer will be responsible for regional sales of control systems equipment in North America with the potential of international territory assignments based on experience.

The Sales Engineer is responsible for developing new business, discovering opportunities, delivering sales presentations and closing sales. The Sales Engineer must be capable of developing relationships with new customers and working closely with our existing customer base.

Position Qualifications:

- Bachelor's Degree in Mechanical / Chemical / Aerospace / Electrical Engineering or equivalent experience

- Experience with Turbomachinery Control systems (Centrifugal Compressors, Steam and Gas Turbines, Expanders, Axial Compressors) and process technologies for the oil and gas, or power generation utilities.
- Ability to travel domestically and internationally up to 50% as required to support project presentations, bid clarification and project kick off meetings.

Preferred:

- Experience with Rockwell Automation hardware and software

This is a salary position with significant bonus potential and full benefits including medical and long term disability insurance.

Apply to:

Energy Control Technologies
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Urbandale IA 50322
515-223-1635
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